

Programma

- Intro
- Introductie FX
- Uw rekening openen en de eerste trade
- De presentatie zal in het Engels zijn



Werking webinar

- Sheets
- Video
- Chat; stel uw vragen!

Poll: Ik heb ervaring met handelen in FX



Disclaimer

De informatie die tijdens het webinar wordt besproken is niet bedoeld als individueel beleggingsadvies of als een individuele aanbeveling tot het doen van bepaalde beleggingen.

De beloning van de spreker(s) staat/stond/zal niet direct of indirect in relatie (staan) met zijn (hun) specifieke aanbevelingen of standpunten.

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September 2023

John J. Hardy, Head of FX Strategy

Disclaimer

These slides will occasionally mention financial instruments that are not tradable for all retail clients, depending on the relevant appropriateness test. Financial instruments mentioned can range from low to high risk, and our thoughts on the market should not be viewed as investment recommendations, but inspiration and information to gain a better understanding of current market dynamics.



Who is John J. Hardy

SaxoStrats

John Hardy

Head of FX Strategy

John Hardy joined Saxo Bank in 2002 and has been Head of FX Strategy since October 2007. He focuses on delivering strategies and analyses in the currency market as defined by fundamentals, changes in macroeconomic themes, and technical developments.

Hardy has won several accolades for his work and was named the most successful 12-month forecaster for 2015 among over 30 of FX Week's regular contributors. His forex market column is often quoted and he is a regular guest and commentator on television, including CNBC and Bloomberg.





How do you see the FX-market?

- Size
- Global importance
- Is it for traders/investors/hedgers?



What makes the FX market attractive?

- The liquidity?
- The trading hours? 24/5
- The leverage?
- The hedging possibilities?
- A way to express your view on the world?

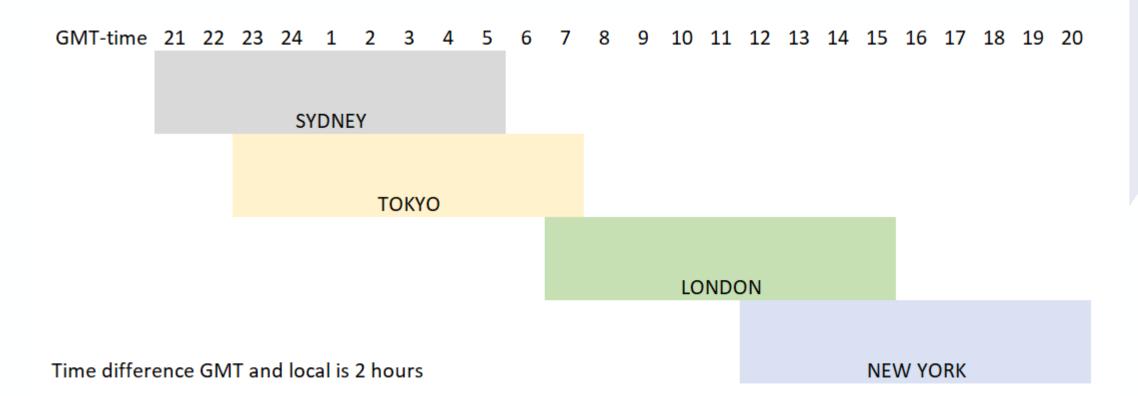


The most important pairs

| 1. | EUR/USD | Euro/US Dollar | 28% |
|-----|---------|---------------------------|------|
| 2. | USD/JPY | Dollar/Yen | 13% |
| 3. | GBP/USD | Pond/US Dollar | 11% |
| 4. | AUD/USD | Austr. Dollar/US Dollar | 5,2% |
| 5. | USD/CAD | US Dollar/Canada Dollar | 4,8% |
| 6. | USD/CHF | US Dollar/Zwitserse Frank | 4,6% |
| 7. | NZD/USD | NZ Dollar/US Dollar | 4,1% |
| 8. | EUR/JPY | Euro/Yen | 3,9% |
| 9. | GBP/JPY | Pond/Yen | 3,6% |
| 10. | EUR/GBP | Eur/Pond | 2,8% |



Time zones





What are the biggest traps to avoid?

- Leverage?
- Size?
- No stops?
- No strategy?

Poll: Ik verwacht dat EUR/USD over een jaar zal staan



What size to trade?

- The lot size of FX pairs is 100.000 units of the base currency
- So, 1 lot in EUR/USD = 100.000 EUR
- Long EUR/USD at 1.0800 and a 1% move to 1.0692 means a loss of 108 pips = \$1080
- Solution? Trade smaller
- There are no costs for small order sizes



How to get started?

- What should be some key points to adress before you get involved in FX-trading?
- What is your trading capital?
- What is your strategy?
- Day trader or swing trader?
- Technical or fundamental aproach?



Trading FX – what are you trading?

- A very liquid market: \$7.5 trillion daily volumes (BIS report, 2022)
- You are trading a relationship simultaneously long and short
- You don't actually "own" the currencies, though you of course take risk
- "Spot" FX is a position that generally "settles" two days from now, is "rolled" every day
- Two main risks: exchange rate risk and interest rate or "carry"



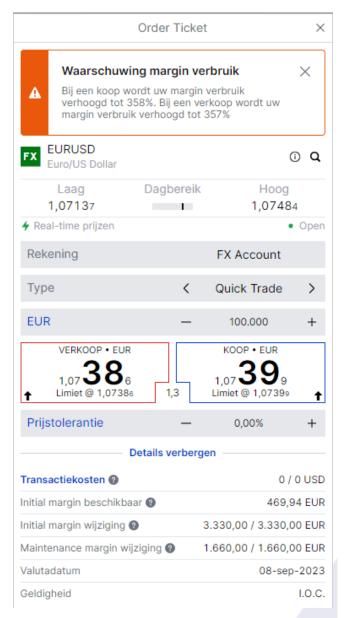
FX Trade P/L and approximate daily risk level

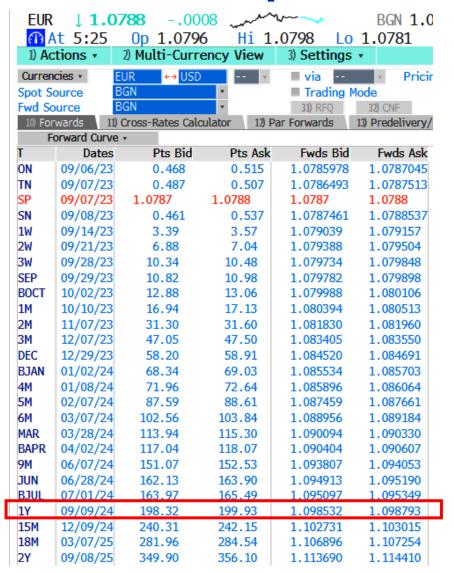
- EURUSD world's most traded currency pair
- Daily ATR Average True Range = approx. 75 pips as of August, 2023
- **Sell** 100,000 EURUSD at 1.0845
- Buy EURUSD back ("cover") at 1.0795 (profit of 50 pips).
- A trade example with a 50-pip profit:

| | Rate | EUR | USD |
|--------|--------|---------|---------|
| Sold | 1.0845 | 100.000 | 108.450 |
| Bought | 1.0795 | 100.000 | 107.950 |
| | | P/L | 500 |



FX Trade module in the SaxoTraderGO platform









What impacts exchange rates for currencies?

- Central bank policy: Change in interest rates / QE
- Fiscal policy: Examples: Trump '16, Reagan early 80's, UK pre-Brexit
- Liquidity / Gen Sentiment
- (Investment flows) A derivative of all of the above.

Tight Weak growth Conflicting Loose Low real yields High growth, high yields Loose Tight



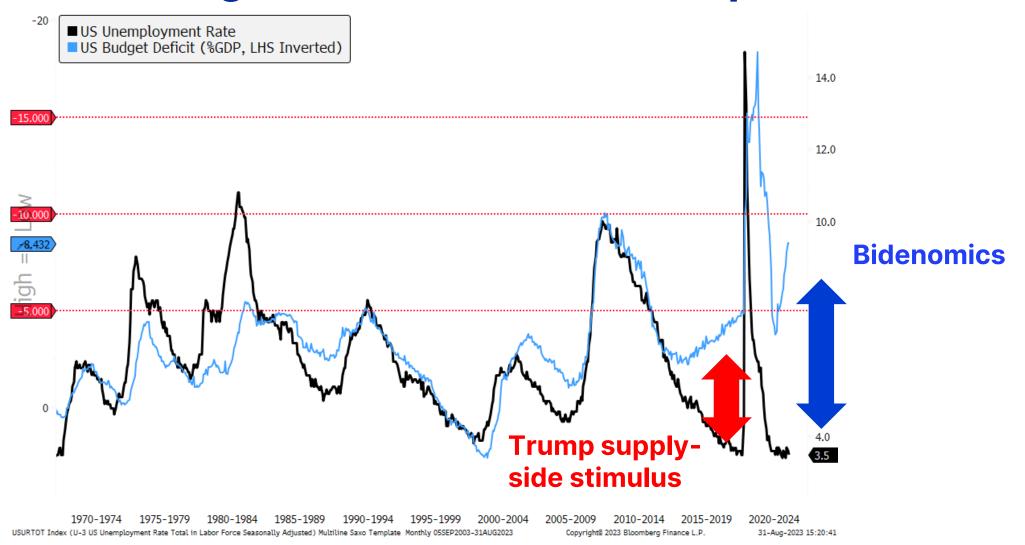
MONETARY

POLICY

USD matters most if there is drama



USD – long term erosion of trust a prominent risk

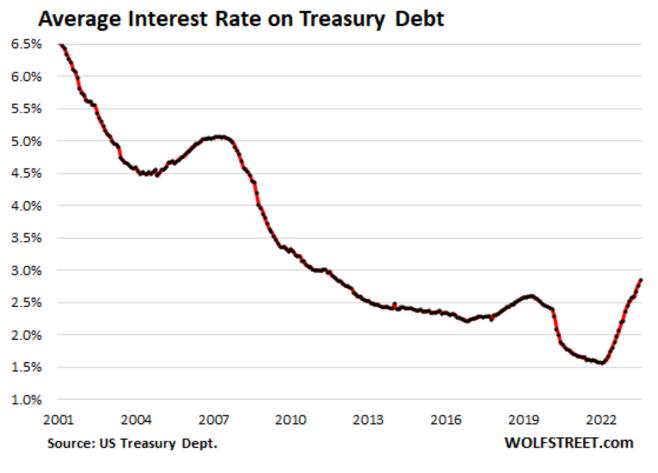


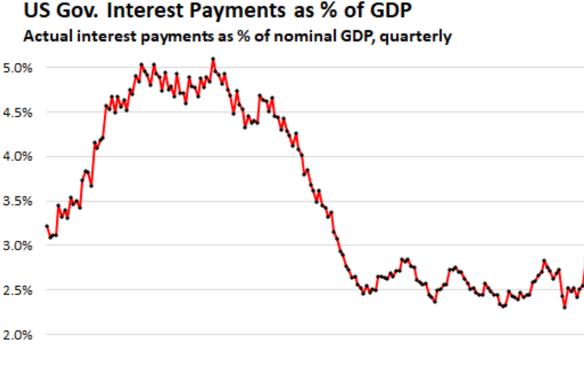


US interest payments still cheaper than in 1980's-90's

1.5%

Source: US Treasury Dept., BEA, St. Louis Fed





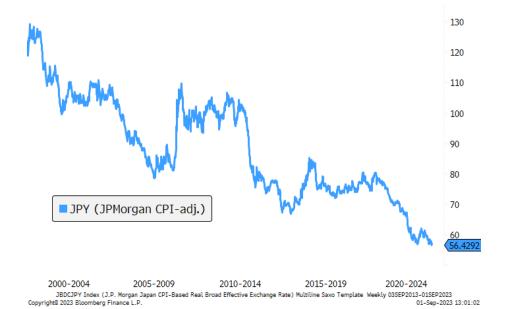


WOLFSTREET.com

USDJPY and 10-year treasury yields

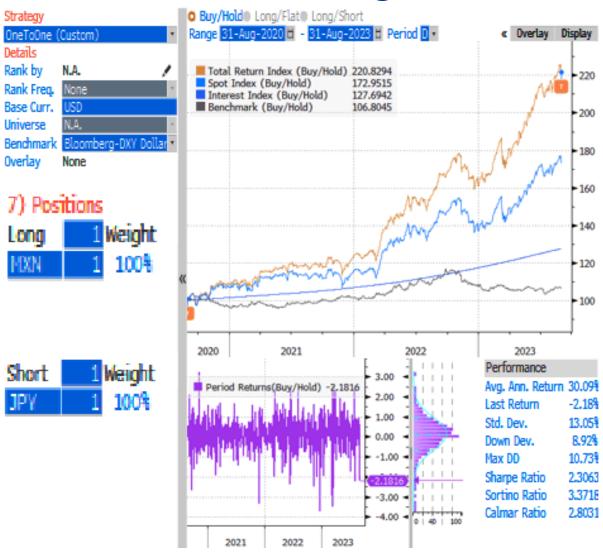


- Is the JPY overdue a massive correction?
- **Either**: Interest rate cycle turns or Bank of Japan capitulates...



BE INVESTED

Trees do not grow into heaven in currency markets



- Long Mexican Peso versus Japanese yen has returned 120% over the last three years with >sub 11% max.

 drawdown
- Often emerging market currencies are an easy way to gain exposure to an EM story rather than underlying investments in stocks/bonds



A book recommendation!

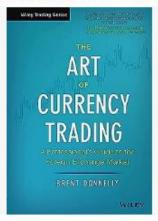
Brent Donnelly

Professional market maker/trader

and excellent writer

Resultaten

Lees meer over deze resultaten. Prijs en andere details kunnen variëren op basis i



The Art of Currency Trading: A Professional's Guide to the Foreign Exchange Market

Engelstalige uitgave Brent Donnelly

**** × 422

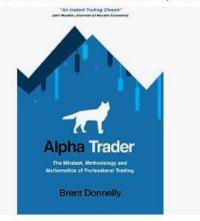
Hardcover

€45,99 Advies: €61,50

✓prime Ontvang het morgen, 6 sep.

Gratis bezorging door Amazon

Andere indeling: Kindle-editie



Alpha Trader: The Mindset, Methodology and Mathematics of Professional Trading Engelstalige uitgave

Engelstalige uitgave Brent Donnelly

★★★★☆ × 242

Paperback

€34,99 Advies: €40,45

√prime Ontvang het donderdag 7

sep.

Gratis bezorging door Amazon

Andere indelingen: Kindle-editie,

Hardcover



Example of FX Technical analysis: GBPUSD





Example of FX Technical analysis: GBPUSD



BE INVESTED

Example of FX Technical analysis: GBPUSD



BE INVESTED

Account opening

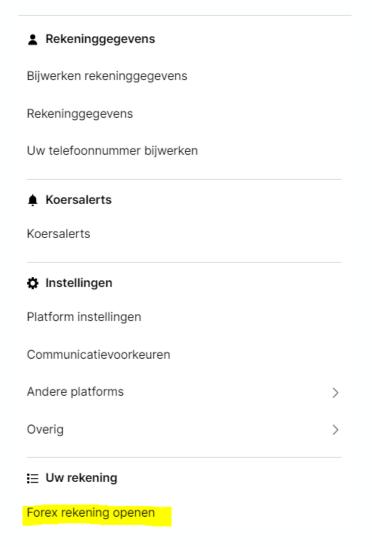


How to open the separate FX-account

- Before you can trade FX, you must open a FX account
- This can be done in SaxoInvestor and SaxoTraderGO
- The trading itself is only possible in SaxpTraderGO and SaxoTraderPRO
- Before you can start you must do a test and pass it, otherwise you are not allowed to trade
- Funding can be done between Saxo accounts and the money is available in seconds









Forex rekening openen



Forex rekening openen

U gaat een Forex rekening (FX-rekening) openen. Deze rekening is specifiek bedoeld voor handel in Forex producten zoals FX spot en FX opties. Voordat u deze mogelijkheid heeft, dient u de kennis- en ervaringsvragenlijst(en) voor deze producten te doorlopen en met goed gevolg af te ronden.

LET OP: het is belangrijk om te weten dat handelen in Forex Spot en Forex opties over het algemeen wordt gezien als één van de meest risicovolle beleggingsproducten die verhandelbaar zijn en daarom alleen geschikt is voor zeer ervaren beleggers met een hoge risico-acceptatie. U kunt meer dan uw inleg verliezen.

Ik begrijp en accepteer de documentatie 'Belangrijke informatie Forex, Forex opties en margin'.

Let op: u kunt alleen in Forex producten handelen via SaxoTraderGO en SaxoTraderPRO.

CFD's zijn complexe instrumenten en brengen vanwege het hefboomeffect een hoog risico mee van snel oplopende verliezen. 65% van de retailbeleggers lijdt verlies op de handel in CFD's met deze aanbieder. Het is belangrijk dat u goed begrijpt hoe CFD's werken en dat u nagaat of u zich het hoge risico op verlies kunt permitteren.



Forex rekening openen

Uw rekening is geopend.

Ga naar Platform instellingen om FX en FX opties te activeren.







| | Kennis- en ervaringsvragenlijst |
|----------------|--|
| 0 | Een winst van 100 EUR |
| 0 | Een verlies van 100 USD |
| 0 | Een verlies van 1.000 USD |
| Vra | ag 7 |
| Bij het ot: | t verhandelen van FX zijn de verliezen beperkt |
| | Uw volledige vermogen op de rekening – alleen beperkt door de negatieve cash bescherming |
| 0 | Uw initiële investering |
| 0 | De maintenance margin |



BELEGGEN ANALYSE PORTEFEUILLE



Totaal vermogen

8.244,17 EUR



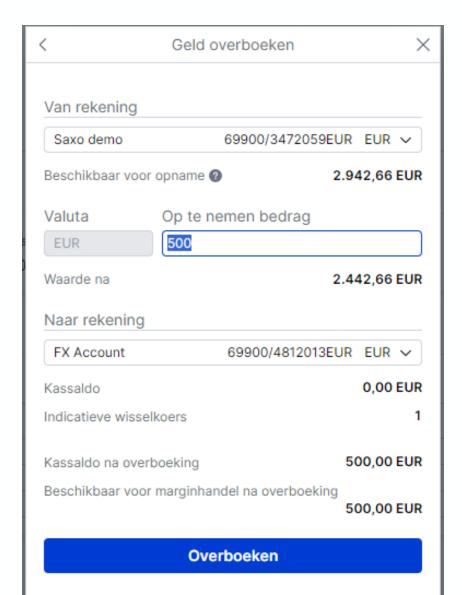
Op zoek naar de oude omgeving van uw rekening? Klik hier

Rekeningen

Mijn rekeningen

| | Vandaag | Vermogen | |
|------------|---------|--------------|-------------|
| FX Account | - | 0,00 EUR | Weergeven → |
| Saxo demo | 0,46% | 8.244,17 EUR | Weergeven → |
| Totaal | 0,46% | 8.244,17 EUR | Weergeven → |
| | | | |





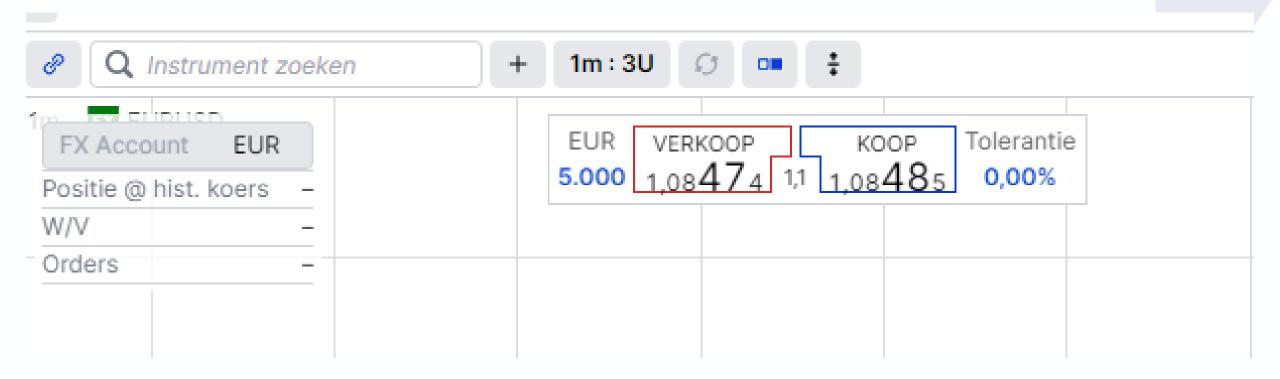


Order types



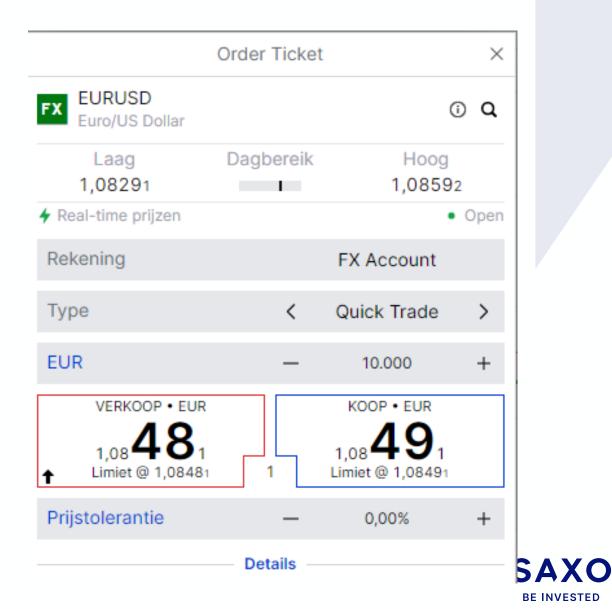


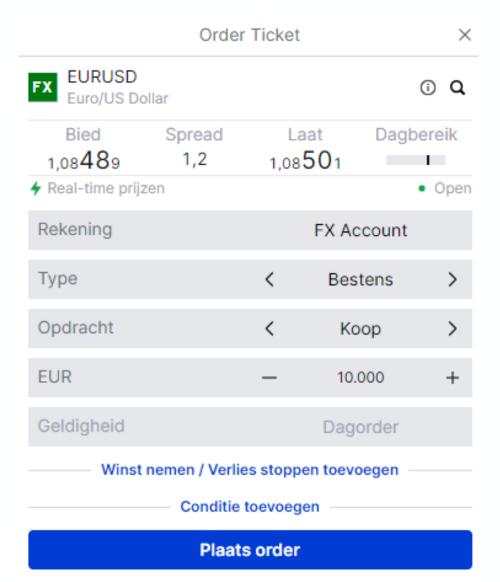




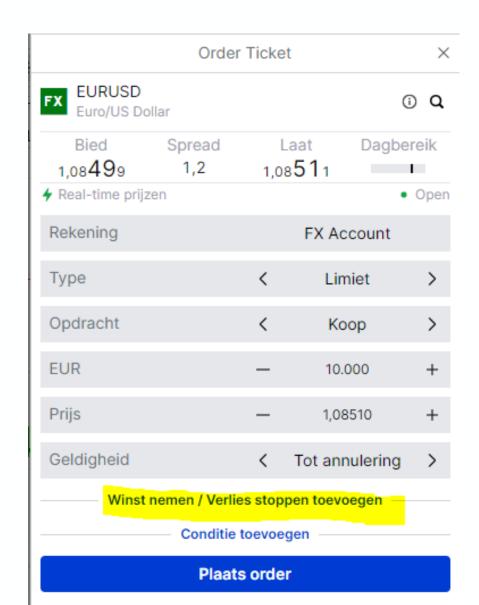


| FX EURUSD | |
|---------------------------------|---|
| Nieuwe transactie | |
| Toevoegen aan watchlist | > |
| Grafiekafbeelding genereren | |
| Logaritmische schaal | |
| Grafiekconfiguratie | |
| Alle indicatoren verwijderen | |
| Alle tekenelementen verwijderen | |
| Alle notities verbergen | |
| Orders weergeven | • |
| Posities weergeven | • |
| Positieoverzicht weergeven | • |
| Orderlijnen weergeven | • |
| Positielijnen weergeven | |



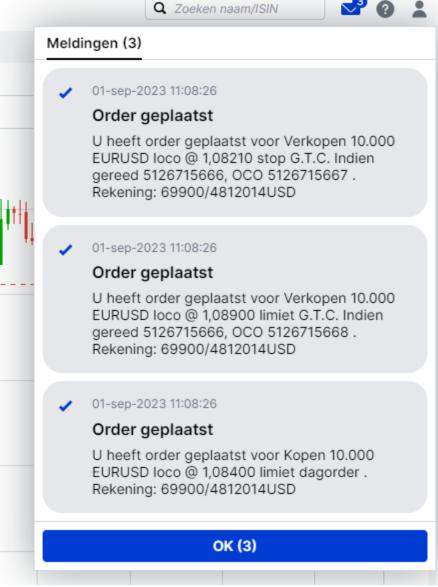














Order overview

| Saxo TraderGO | | | | | | BELEGGEN | ANALYSE | PORTEFEU | ILLE | |
|-----------------------------------|-------------------|------------|--------|---------------|-----------|----------|---------|------------|------------|-------------|
| Posities Orders (4) Orderhistorie | Gesloten posities | Mijn IPO's | | | | | | | | |
| Q Filteren | | | | | | | | | | |
| Instrument | Туре | Opdracht | Aantal | Limiet / stop | Actueel | Stop | Limiet | Geldigheid | Status | Gemaakt |
| — Forex (3) | | | | | | | | | | |
| — FX EURUSD | Limiet | Коор | 10.000 | 1,08400 | 1,08497 🗲 | 1,08210 | 1,08900 | Dagorder | Geplaatst | 01-sep-2023 |
| FX EURUSD | Stoploss | Verkoop | 10.000 | 1,08210 | 1,08497 🗲 | | | Tot annule | Niet bezig | 01-sep-2023 |
| FX EURUSD | Limiet | Verkoop | 10.000 | 1,08900 | 1,08486 🗲 | | | Tot annule | Niet bezig | 01-sep-2023 |
| — Aandelen (1) | | | | | | | | | | |
| Apple Inc. | Trailing-stop | Verkoop | 2 | 175,10 | 187,87 ⊘ | | | 29-dec-2 | Geplaatst | 28-aug-2023 |

| Aanpass | Annuleren | i |
|---------|-----------|---|
| Aanpass | Annuleren | i |
| Aanpass | Annuleren | i |
| | | |
| Aanpass | Annuleren | i |
| | | |





Order cancel

Meldingen (3)

1

01-sep-2023 12:54:05

Order geannuleerd

Order om te Kopen 10.000 EURUSD loco @ 1,08310 limiet dagorder is geannuleerd. Order-ID: 5126715666 Rekening: 69900/4812014USD

→ 01-sep-2023 12:54:05

Order geannuleerd

Order om te Verkopen 10.000 EURUSD loco @ 1,08666 limiet G.T.C. Indien gereed 5126715666, OCO 5126715668 is geannuleerd. Order-ID: 5126715667 Rekening: 69900/4812014USD

✓ 01-sep-2023 12:54:05

Order geannuleerd

Order om te Verkopen 10.000 EURUSD loco @ stop G.T.C. Indien gereed 5126715666, OCO 5126715667 is geannuleerd. Order-ID: 5126715668 Rekening: 69900/4812014USD





- FX spot is traded mostly on a intraday basis
- Nevertheless, you can 'take the position overnight' (= the roll)
- But then the different interest rates come into play
- These will determine if the roll is a cost or a benefit



| Tarieven & condities | × | |
|---|-------------|--|
| EURUSD Euro/US Dollar USD | Q | |
| Kostenschatting Tarieven Instrument | | |
| Kosten Transactiekosten Spread (actueel) ② | 0,00012 | |
| Kosten telefonische order (Koop/verkoop) ② | 15,0000 EUR | |
| Kosten voor financiële instrumenten Lopende kosten | | |
| Swappunten per dag (lang) 2 | 0,000092 | |
| Swappunten per dag (kort) 2 | 0,000007 | |
| Financieringsrente (winst) ② | 3,06% p.j. | |
| Financieringsrente (verlies) @ | 7,31% p.j. | |
| Gebaseerd op swappunten en rentetarieven van | 05-sep-2023 | |



LONG Posities

| Kosten | | |
|--|--------------|--------|
| Transactiekosten | | |
| | Kosten (USD) | % |
| Spread (actueel) ② (0,00011) | 11,00 | 0,01% |
| Totale kosten van beleggingsdiensten | 11,00 | 0,01% |
| Kosten voor financiële instrumer | nten | |
| Lopende kosten | | |
| | Kosten (USD) | % |
| Swappunten (2) (0,000092 daags) | 9,20 | 0,009% |
| Totale kosten voor financiële instrumenten | 9,20 | 0,009% |
| Totaal (LONG) | 20,20 | 0,019% |

SHORT Posities

| Kosten | | |
|--|--------------|---------|
| Transactiekosten | | |
| | Kosten (USD) | % |
| Spread (actueel) ② (0,00011) | 11,00 | 0,01% |
| Totale kosten van beleggingsdiensten | 11,00 | 0,01% |
| Kosten voor financiële instrumer | nten | |
| Lopende kosten | | |
| | Kosten (USD) | % |
| Swappunten ② (0,000007 daags) | -0,70 | -0,001% |
| Totale kosten voor financiële instrumenten | -0,70 | -0,001% |
| Totaal (SHORT) | 10,30 | 0,01% |



Conclusions: Trading FX

- FX: Should understand the dynamics before trading
- Can trade highly technically, but fundamental awareness essential
 - Economic data releases
 - Central bank meetings and anticipation around these
 - Fiscal policy
 - What themes are moving the market
- Stick to the most liquid (mostly USD) pairs



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